Gilbert Gilkes & Gordon Ltd

Candidate Brief



Background

Gilkes delivers innovative, single source solutions to the Small Hydropower & High Horsepower Engine markets.

Working meticulously with our customers to ensure the very best in product design, total cost of ownership & operational excellence, our range of hydropower turbines and engine cooling pumps deliver solutions to meet the most demanding of technical specifications and environments.

With international credentials earned in over 85 countries, a Royal Warrant and over 165 years of design and manufacturing experience behind us, we are small enough to be agile and responsive, whilst large enough to have the technical and engineering competence needed to be one of the world's leading brands.

Headquartered in Kendal in the English lake district, Gilkes is an independently owned business with circa 160 employees across the world.

We have manufacturing sites in Kendal and Houston, Texas as well as a sales office in Tokyo, Japan.

Our Purpose

Our values-based approach has been shaped from a 165 year heritage as a family-owned business. We believe in developing ethical business relationships with a positive environmental focus that bring about long-term sustainable success. Our people are committed to ensuring that Gilkes' products make a meaningful difference & provide a platform for the transition to a low carbon economy.

People & Culture

We strongly believe that our people are the ultimate differentiator & are at the heart of everything we do. It is their passion, creativity, hard work & dedication that enables Gilkes to grow & prosper.

Gilkes invests in its people & in developing a positive organisational culture.

Our four key values are:

- Teamwork
- Integrity
- Excellence
- Commitment

Current Position & Context

Gilkes is moving fast to adapt to an ever changing economic environment, ensuring we continue to be relevant in our chosen markets.

The organisation recently carried out a strategic review & adjusted its cost base in response to the pandemic.

Pumps is seeing growth & we have had huge interest in our new small marine pump from all of the big players including Caterpillar, Volvo, Scania & John Deere.

The small Hydro market is trending towards energy recovery & we are well placed to fully exploit this with our current product portfolio.

The Hydro aftermarket, especially in the UK, offers real growth prospects for Gilkes and we are aligning Service, Modernisation and Electrical to take full advantage of these opportunities.

Our Business Model & Strategy

What we do...

We leverage opportunities through our expertise, dedication & agility

Client Acquisition & Development

- Our customer-facing teams build & maintain a dialogue with clients based on openness & transparency
- We build & maintain our customer relationships based on ethical behaviour

Project Delivery

- Our aim is to deliver projects 100% on-time-infull
- A formal process exists to ensure the most efficient use of resources & competencies

Product Life Cycle Management

 We actively manage & support our products as they transition through their life cycle from New >> Spares >> Service >> Refurbishment

How we do it...

We continually improve our products & services to support our customer's success

Customer Service

- When required by our customers, we go the extra mile without question
- We stand by our products & believe in doing what we said we would do

Focus on Productivity

- Business Excellence is embedded throughout the organisation
- We critically review our end-to-end business processes to eliminate non value-added practices

Expanded Offerings

- Expanding our product offerings to meet our customers' needs
- Offering solutions with unique value propositions

Our competitive advantage...

We strive to maintain a high performance workplace for our employees to excel

Our People

- We believe our people are the ultimate differentiator
- We are working to create a culture of empowerment & achievement

Our Processes

- High productivity is a competitive advantage
- Our processes are designed & managed to optimise stakeholder value

Our Agility

- We use mechanisms to identify changes in the external environment & translate these into potential opportunities
- We are continually developing our technology portfolio to meet these opportunities

Structure & Governance

The Board

Approves strategy & leads Gilkes to achieve long-term success

Chair

- Leads the Board & ensures it operates effectively
- Maintains a culture of openness & debate
- Ensures effective dialogue between the Board

Executive Directors

- Day-to-day management of the business
- Implementation of strategy

The Management Team

Responsible for the ongoing management of the business. Runs the business day-to-day & delivers performance in line with the strategic plan. Meets on a monthly basis led by the CEO.

- Responsible for the development & delivery of business plans & forecasts
- Monitoring of operational & financial performance
- Health & safety management
- Improving quality standards

Some of Our Customers

Hydro































Pumps































The Appointment

Role Title	Senior IT Technician
Reporting to	Network & Systems Manager
Company	Gilbert Gilkes & Gordon Ltd
Website	www.gilkes.com
Based	Kendal, Cumbria
Remuneration	£25,000 to £35,000 per annum
Other Benefits	Generous pension scheme 25 days annual leave, plus bank holidays Life Assurance Retailer discount benefits

Overview

Gilkes is looking to appoint a Senior IT Technician to join our well-established engineering organisation, based in our head office in Kendal, Cumbria.

Required Experience

The right candidate for this role will have:

- Provision of 1st & 2nd line support to end users over a range of hardware and software, liaising with 3rd parties as required
- Implement procedures relating to security, backup, and disaster recovery
- Aid in maintenance and monitoring of the AV/Security provision and overall security of the IT systems
- Administration of MS cloud services
- Roll out software upgrades, patches and new applications as required
- Assist the Network Manager in the operation of the helpdesk service
- Ensure any documentation produced is to a high standard
- Contribute to the professional development of other members of the IT Service team

Person Specification

Gilkes is looking for an IT professional who is highly selfmotivated and focussed, with a keen interest and enjoyment in technology and the ability to prioritise in a high-pressure environment.

The Role

Reporting to the Network & Systems Manager, you will be responsible for assisting in delivering, maintaining, and supporting technology at Gilkes and its subsidiary companies.

This is a vital and varied role providing front line support to users, maintaining systems and working towards the continuous improvement of applications and IT services to the business. The ability to present technical ideas in user-friendly language is essential. Experience of a SME manufacturing environment is desirable.

Expectations

- Uphold the company's Code of Conduct
- Have a desire to learn and improve skillsets
- Represent Gilkes positively & appropriately

Other experience/personal skills

- Minimum 5 years' experience in a similar role
- Experience of MS o365, SharePoint, Teams administration and related Azure
- Exposure to Enterprise mobility management platforms (Knox, Dep, Airwatch)
- MS Windows 10 Desktop OS, Windows server 12-16
- Veeam Availability suite
- Technical knowledge of PC/Laptop/Tablet, Windows/Android
- Enthusiastic, organised with good time management skills
- Good analytical and problem-solving abilities
- Excellent communication skills

To apply for the position please send a covering letter and CV to recruitment@gilkes.com